

## **GENERAL COMMERCIAL & INDUSTRIAL S.A.**

G.E.MI.:121564207000 (Societe Anonyme Reg. No.: 7919/06/B/86/30) Headoffice: 18th km of Athens - Corinth National Road, 193 00 Aspropirgos, Attiki Figures and financial information for the year from 1 January 2019 to 31 December 2019

The data and information presented below, which arise from the financial statements, aim to provide a general view of the financial position and results of GENERAL COMMERCIAL & INDUSTRIALS. A. We, therefore, recommend that readers, prior to proceeding in any other process. The financial statements are not of the financial statements and results of GENERAL COMMERCIAL and readers. The financial statements are not of the financial statements are not of the financial statements are not of the financial statements. The financial statements are not of the financial statements are not of the financial statements are not of the financial statements. The financial statements are not of the financial statements are not of the financial statements are not of the financial statements. The financial statements are not of the financial statements are not of the financial statements are not of the financial statements. The financial statements are not of the financial statements are not of the financial statements are not of the financial statements. The financial statements are not of the financial statements are not of the financial statements. The financial statements are not of the financial statements are not of the financial statements are not of the financial statements. The financial statements are not of theinvestment decision or other transaction with the company, refer to the company's website, where the financial statements and audit report of the certified auditor accountant are posted.

| COMPANY'S INFORMATION                                  |   |                       | 1.2. STATEMENT OF CHANGES IN EQUITY (Amounts in Euro)                     |                    |                    |  |
|--|---|-----------------------|---|--------------------|--------------------|--|
| Competent Service:                                     | Ministry of Economy, Competitiveness and Naviga   | ation,                |   | The                | Company            |  |
| 1  | Directorate of Societes Anonymes & Credit   |                       |   | 31.12.2019         | 31.12.2018         |  |
| Website:   | http://www.geb.gr   |                       | Equity at the beginning of the year                                       |                    |                    |  |
| Composition of the Board of Directors :                | George Kremydas, Chairman & Managing Director   |                       | (01/01/2019 and 01/01/2018 respectively)                                  | 23.342.092,07      | 23.118.790,29      |  |
|  | Konstantinos Kremydas, Vice-Chairman<br>Miltiadis Kourvas, Theodoros Konidaris, Achilleas ( | C1                    | (   | 25.5 12.052,07     | 25.225.750,25      |  |
|  | Panaghiotis Kremydas, Executive Members   | GldVdS,               | Total comprehensive income after taxes                                    | 1.105.628.60       | 966.405,31         |  |
|  | Periklis Vasilopoulos, Nikolaos Diamantopoulos, In  | idependent            | Total completioned area takes   | 24.447.720,67      | 24.085.195,60      |  |
| Date of approval of the annual financial               | non-Executive Members, Eleftherios Kondilis, non-   |                       | Distribution of reserve   | 21.117.720,07      | 21.003.133,00      |  |
| statements by the Board of Directors:                  | 03 April 2019   |                       | Dividends   | -481.200,00        | -481.200,00        |  |
| Certified auditor accountant:                          | Dimitrios E. Samaras  |                       | Adjustment of retained earnings   | -360.900,00        | -240.600,00        |  |
| A. July Change   | (Certified Public Accountants of Greece Reg. No. 34   | 4161)                 | Purchase of minority interests  | 300,300,00         | 2 10.000,00        |  |
| Auditing firm: Type of audit report:                   | MPI HELLAS S.A. (A.M. 155)  |                       | Equity at the end of the year   | 0,00               | -21.303,53         |  |
| Type of addit report:                                  | Unqualified opinion   |                       | (31/12/2019 and 31/12/2018 respectively)                                  | 23.605.620,67      | 23.342.092,07      |  |
|  |   |                       | 1   |                    |                    |  |
| 1.1. STATEMENT OF FINANCIAL POSITION (Amounts in Euro) |   |                       | 1.4. CASH FLOW STATEMENT (Amounts in Euro)                                |                    |                    |  |
|  | The Co  | ompany                |   | The                | Company            |  |
|  | 31.12.2019  | 31.12.2018            |   | 1.1-31.12.2019     | 1.1-31.12.2018     |  |
| ASSETS   |   | 31.12.2010            | Operating activities  |                    |                    |  |
| Property, plant & equipment                            | 10.676.128,19   | 10.705.013,19         | Earnings before taxes   | 1.553.900,68       | 1.353.093,89       |  |
| Intangible assets                                      | 42.510,79   | 36.860,73             | Plus / less adjustments for:  |                    |                    |  |
| Other non-current assets                               | 199.370,16  | 198.970,66            | Depreciation  | 380.387,43         | 349.004,10         |  |
| Investments in subsidiaries                            | 0,00  | 0,00                  | Less: Amortisation of grants  | -41.806,53         | -42.518,17         |  |
| Inventories  | 11.826.623,25   | 12.461.762,50         | Provisions - accrued expenses   | 283.137,30         | 262.725,71         |  |
| Trade receivables                                      | 8.856.731,26  | 7.560.601,83          | Exchange differences  |                    |                    |  |
| Other current assets                                   | 1.098.644,22  | 1.256.010,03          | Results (income, expenses, earnings and losses) from investing activities | -15.803,75         | -203,85            |  |
| TOTAL ASSETS   |   |                       | Interest charges and related expenses                                     | 161.421,03         | 147.218,77         |  |
|  |   |                       | Plus/ less adjustments for changes in working capital accounts            |                    |                    |  |
| EQUITY AND LIABILITIES                                 |   |                       | or that relate to operating activities                                    |                    |                    |  |
| Share capital  | 7.218.000,00  | 7.218.000,00          |   |                    |                    |  |
| Other shareholders' equity                             | 16.387.620,67   | 16.124.092,07         | Decrease / (increase) in inventories                                      | 635.139,25         | -1.948.260,63      |  |
| Total shareholder's equity (a)                         | 23.605.620,67   | 23.342.092,07         | Decrease / (increase) in receivables                                      | -1.292.059,41      | 33.801,22          |  |
| Minority interest (b)                                  |   |                       | Decrease) / increase in liabilities (except banks)                        | 290.527,80         | -221.772,35        |  |
| Total equity (c) = (a) + (b)                           |   |                       | Less:   |                    |                    |  |
| Long term borrowings                                   | 2.500.000,00  | 1.765.000,00          | Interest charges and related expenses paid                                | -165.062,61        | -158.639,49        |  |
| Provisions / Other non-current liabilities             | 2.059.732,49  | 2.057.679,09          | Taxes paid  | -583.790,54        | -261.735,95        |  |
| Short term borrowings                                  | 1.200.000,00  | 2.015.000,00          | Total inflow / outflow from operating activities (a)                      | 1.205.990,65       | -487.286,75        |  |
| Other current liabilities                              | 3.334.654,71  | 3.039.447,78          |   |                    |                    |  |
| Total liabilities (d)                                  | 9.094.387,20  | 8.877.126,87          | Investing activities  |                    |                    |  |
| TOTAL EQUITY & LIABILITIES (a) + (d)                   | 32.700.007,87   | 32.219.218,94         | Purchase of property, plant & equipment and intangible assets             |                    |                    |  |
|  |   |                       | Collections from the sale property, plant & equipment                     | -366.842,75        | -267.529,44        |  |
| 1.3. STATEMENT O                                       | F COMPREHENSIVE INCOME (Amounts in Eu   | and intangible assets | 25.267,40   | 23.761,24          |                    |  |
|  |   | ompany                | Interest received   | 226,61             | 363,27             |  |
|  | 1.1 <u>-31.12.2</u> 019   | 1.1-31.12.2018        | Dividends received  |                    |                    |  |
|  |   | 00404000              | Total inflow / outflow from investing activities (b)                      | <u>-341.348,74</u> | <u>-243.404,93</u> |  |
| Turnover   | 32.405.682,02   | •                     |   |                    |                    |  |
| Gross profit   | 6.365.154,83  | 5.925.433,48          | Financing activities  |                    |                    |  |
| Earnings before taxes, Financing &                     |   |                       | Distribution of reserve   | -481.200,00        | -481.200,00        |  |
| Investment results                                     | 1.671.672,71  | 1.472.159,07          | Proceeds from loans   | 4.490.000,00       | 2.950.000,00       |  |
| Earnings/(losses) before taxes                         | 1.553.900,68  | 1.353.093,89          | Payment of loans  | -4.570.000,00      | -1.655.000,00      |  |
| Earnings (losses) after taxes (A)                      | 1.113.350,30  | 963.828,35            | Dividends paid  | -358.662,80        | -240.223,33        |  |
| -Equity holders of the Parent                          | 1.113.350,30  | 963.828,35            | Total inflow / outflow from financing activities (c)                      | -919.862,80        | 573.576,67         |  |
| -Minority interest                                     | -7.721,70   | 2.576,96              | Net increase / (decrease) in cash & cash equivalents                      |                    |                    |  |
| Other comprehensive income after taxes (F              |   | 066 155 5             | of the year (a) + (b) + (c)   | -55.220,89         | 157.115,01         |  |
| Total comprehensive income after taxes (A              |   | 966.405,31            | Cash and cash equivalents at the beginning of the year                    | 580.589,50         | 737.704,51         |  |
| -Equity holders of the Parent                          | 1.105.628,60  | 966.405,31            | Cash and cash equivalents at the end of the year                          | <u>525.368,61</u>  | <u>580.589,50</u>  |  |
| -Minority interest                                     | 0,0460  | 0,0402                |   |                    |                    |  |
| Earnings (losses) after taxes per share - basic (€)    | 0,035   | 0,015                 |   |                    |                    |  |
| Proposed dividend per share - (€)                      |   |                       |   |                    |                    |  |
| Earnings before interest taxes depreciation            | a 2.010.253,61  | 1.778.645,00          |   |                    |                    |  |
| and amortization                                       |   |                       |   |                    |                    |  |
| ADDITIONAL DATA AND INFORMATION FOR THE YEAR 2019      |   |                       |   |                    |                    |  |

## ADDITIONAL DATA AND INFORMATION FOR THE YEAR 2019

- The same accounting policies as compared with the financial statements of 31.12.2018 have been applied. The unaudited fiscal years of the Company and its subsidiaries up to 31.12.2017 are presented in note 26 of the financial statements The group companies have been audited by tax authorities up to the year 2010, have been subjected to the tax audit of the Certified Public Accountants in accordance with the provisions of article 82 par. 5 of the Law 2238/1994 for the fiscal years 2011-2013 and to
- the tax audit of the Certified Public Accountants in accordance with the provisions of the Law 4174/2013 for the years 2014-2019. The amounts of "Other comprehensive income" relating to: a) Actuarial gains / (losses) arising on actuarial valuation of the provision for employees' compensation in accordance with the Law 2112/20, and b) losses arising on valuation of financial assets measured at fair value through other comprehensive income, are analyzed in notes 21 and 9 of the financial statements.
- There are no legal disputes that affect the financial and operational activities of the company, or any other events for which a provision should have been recognized.
- . No treasury shares are held by the parent company or its associates—at the end of 2019.
- 6. The number of employees was 87 for the year 2019 and 85 for the year 2018.
  7. The following transactions concern transactions with related parties for 2019, in accordance with IAS 24:

|  | The Company |                   |
|--|-------------|-------------------|
|  | 31.12.2019  | <u>31.12.2019</u> |
| Revenues   | 19.593,95   | 3.709,90          |
| Expenses   | 0,00        | 127.890,00        |
| Recievables  | 0,00        | 0,00              |
| Liabilities  | 0,00        | 0,00              |
| Transactions and compensation of executives and management personnel | 683.385,32  | 728.723,54        |
| Receivables from executives and management personnel                 | 0,00        | 0,00              |
| Obligations to executives and management personnel                   | 120.000,00  | 152.434,00        |

Aspropirgos, 12 March 2019

THE CHAIRMAN OF THE BOARD OF DIRECTORS AND MANAGING DIRECTOR GEORGE K. KREMYDAS Identity Card No. Σ 147489

THE VICE-CHAIRMAN OF THE BOARD OF DIRECTORS KONSTANTINOS G. KREMYDAS Identity Card No. AI 084184

THE CHIEF FINANCIAL OFFICER

THE CHIEF ACCOUNTANT

THEODOROS V. KONIDARIS Identity Card No. AI 538405

IOANNIS S. KARVELAS Identity Card No. AH 633449